



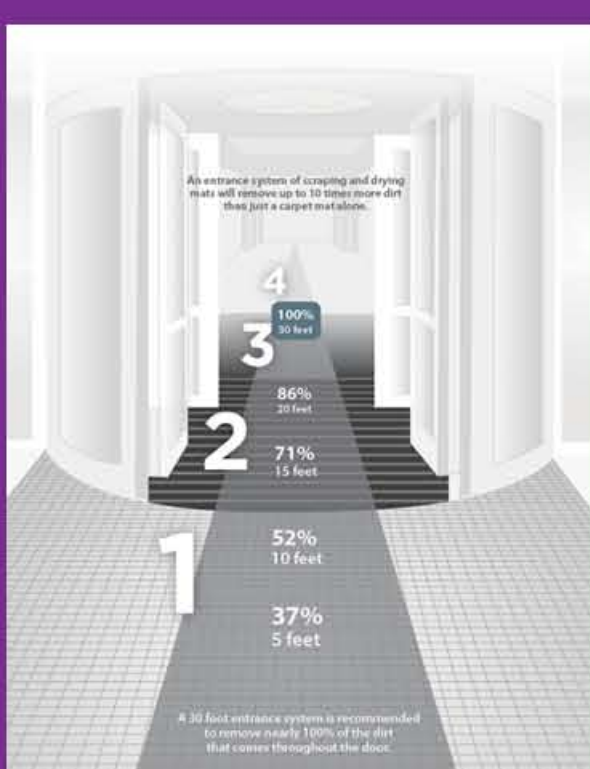
*The only thing we do better than installing floors is building relationships.*

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## Let it Snow!

It has been a warm winter thus far **BUT** snow will be coming! Slips and falls are a big concern for building managers and owners, and interior flooring abuse is amplified when salt and wet shoes are trampled through the lobbies and corridors. Are you prepared?

Let's break a building up into 4 zones. If you allow for 30 linear feet of total matting you will remove 100% of all unwanted debris from the occupant's feet upon entry. Think about the cost savings long term this will generate. The life cycle of your interiors will surely lengthen as unwanted accidents are abated. What a perfect ROI scenario! Let **PARflooring** show you how!



<p><b>Zone #1:</b> <b>PARflooring</b> would recommend an exterior mat be the first line of defense if the building has a canopy or partial overhang. 10 linear feet is recommended of a mat that has aggressive scraping properties that can be lifted so water and large debris can be vacuumed and/or permanently removed.</p>	<p><b>Zone#2:</b> All buildings need to employ a heavy duty matting system in its entry foyer. Expensive foot grills are not required to be effective. 10 linear feet is recommended of a tile that wicks moisture and scrapes off soil. Berber roll goods or tiles are very cost efficient and effective and can be customized to include branding.</p>
<p><b>Zone #3:</b> You are not done! You have removed 86% of the debris, but with the addition of loose lay vinyl edged matting in your lobby or an additional 10 linear feet of wall to wall polypropylene entrance roll goods or tiles you can ensure maximum benefits are achieved from your matting investment.</p>	<p><b>Zone #4:</b> General interior finishes start now --- after 30 linear feet from the start of your exterior matting (or 20 linear feet from your front door!) <b>PARflooring</b> will specify your matting and general office flooring needs to decrease maintenance costs while increasing performance. Lean on us...this is what we do best.</p>

The American National Standards Institute (ANSI) & National Floor Safety Institute (NFSI) have band together to define safety regulations as they pertain to commercial matting. [ANSI/NFSI B101.6-2012](#) is a great resource for facility managers to utilize.

Living in the Northeast, our safety needs require more attention to matting details than living in other sectors of our country would demand. There is not a "formula" that will work for all buildings, but here is a good "rule of thumb" to follow.

Weather Conditions	# of Steps	Average # of Linear Feet
Snow	10 - 12	25 - 30 Feet
Rain	8 - 10	20 - 25 Feet
Dry	6 - 8	15 - 20 Feet

Remember, if there is excess soil, moisture or wear beyond the end of the mat, the floor mat coverage is insufficient. This is one instance where it is always better to have too much coverage than too little.

Be sure to consult a professional. Employ **PARflooring** to specify and install your flooring to achieve any budget and we will help you maximize your ROI while decreasing your maintenance costs.

**Safety + Savings = a winning combination for 2016!**



TeamPAR comprised of PARflooring & PARsolutions, celebrated 15 years of charitable giving this holiday season with an incredibly successful toy drive that resulted in the collection of hundreds of toys and gift cards, as well as a \$1,500 donation to benefit the Jersey Battered Woman's Shelter (JBWS). [READ MORE](#)

Thanks to our fantastic elves we were able to exceed last year's donations. To view all of our "Selfless Elves," [click here](#).

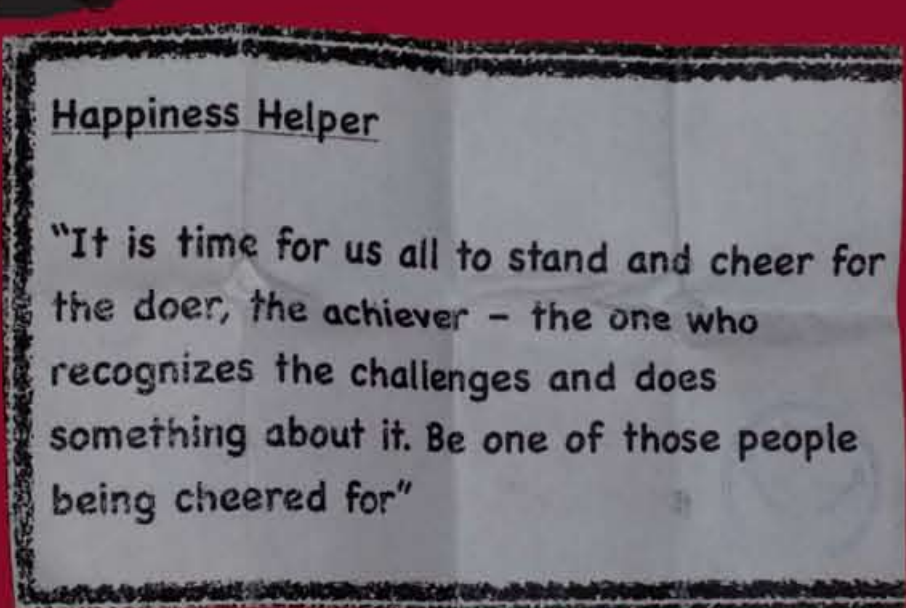
15th Annual Toy Drive to benefit the clients of JBWS was a HUGE SUCCESS!

- 17 industry groups & companies came together
- Thousands of dollars in gift cards, checks and toys donated
- **Helping 191 NJ families / 412 children remember the spirit of the season --- PRICELESS!**

Please click on our [Press Release](#) & [Web Link](#) to view pictures of the donations and the names of the "selfless elves" that helped TeamPAR make this happen. We cannot thank you enough!



## Karen's Corner



As we ring in the New Year let our resolutions and best intentions begin! **TeamPAR** has committed to the challenge of better health with a monthly wager for motivation. We are tracking minutes of intentional daily exercise and at the end of the month the employee that clocks the most minutes of movement wins the pot! Who knows...they say that habits are learned. Add some peer pressure for good health and perhaps we will reap the benefits of better sleep and shed a few pounds while enjoying some office fun! Stand and cheer for the doer, the achiever --- Choose to be one of those people being cheered for! What can you do to make your workplace more fun?

*Cost Controlled Interiors... TeamPAR helps professionals decide what to buy.*

